

8th Early-Career Behavioral Economics Conference

sponsored by briq

July 7-8, 2022 | Bonn, Germany

Organizers:

Armin Falk
briq and University of Bonn

Teodora Boneva
University of Bonn

Kai Barron
WZB

Paolina Medina-Palma
Texas A&M University

Stephanie Heger
University of Bologna

Silvia Saccardo
Carnegie Mellon University

All times stated in CEST (Central European Summer Time, GMT+2)

Thursday, July 7

8:30 – 9:00 **Registration**

9:00 – 9:10 **Welcome and Introduction**

9:10 – 10:30 **Session 1: Beliefs, Memory and Narratives**

Inflation Narratives

Christopher Roth
University of Cologne

Narrative Persuasion

Kai Barron
WZB

Reverse Bayesianism: Revising Beliefs in Light of Unforeseen Events

Andis Sofianos
University of Heidelberg

Investor Memory

Katrin Gödker
Maastricht University

10:30 – 11:00 **Coffee Break**



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11:00 – 11:40 **Session 2: Moral Behavior**

Information Avoidance and Moral Behavior: Experimental Evidence from Food Choices

Raphael Epperson
University of Innsbruck

Why High Incentives Cause Repugnance: A Framed Field Experiment

Robert Stüber
New York University Abu Dhabi

11:40 – 12:30 **Keynote by Armin Falk**

12:30 – 14:00 **Lunch**

14:00 – 15:20 **Session 3: Media and Communication**

The Effect of Social Media on Voters: Experimental Evidence from an Indian Election

Kevin Carney
Harvard University

Media Persuasion and Consumption: Evidence from the Dave Ramsey Show

Felix Chopra
University of Bonn

Managing Emotions: The Effects of Online Mindfulness Meditation on Mental Health and Economic Behavior

Advik Schreekumar
MIT

I'm Sorry if You Are: The Risk of Apologizing First

Valeria Burdea
LMU Munich

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15:20 – 15:50 **Coffee Break**

15:50 – 16:50 **Session 4 (virtual): Preferences and Social Influence**

Unleveling the Playing Field? Experimental Evidence on Parents' Willingness to Give their Children an Advantage

Oda Sund

Norwegian School of Economics

Social Media and Mental Health

Luca Braghieri

LMU Munich

Religious Revival and Social Order

Matt Lowe

University of British Columbia

19:00 – 21:00 **Conference Dinner**

Friday, July 8

9:10 – 10:30 **Session 5: Fairness and Inequality**

Shallow Meritocracy

Peter Andre

briq Institute on Behavior & Inequality

The Good Wife? Reputation Dynamics and Financial Decision-Making Inside the Household

Nina Buchmann

Stanford University



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A Hidden Cost of Affirmative Action: Muddying Signals about Women's Ability

Mallory Avery
Monash University

Interview Sequences and the Formation of Subjective Assessments

Jonas Radbruch
IZA

10:30 – 11:00 **Coffee Break**

11:00 – 12:20 **Session 6 (virtual): Beliefs and Misperceptions**

Misperceived Social Norms and Willingness to Act Against Climate Change

Teodora Boneva
University of Bonn

Times Are Changing: Projective Misperceptions and Misinferred Time Preferences

Sili Zhang
University of Zurich

The Inference-Forecast Gap in Belief Updating

Cameron Peng
LSE

Confidence, Self-Selection and Bias in the Aggregate

Thomas Graeber
Harvard Business School

12:20 – 14:00 **Lunch**



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14:00 – 15:00 **Session 7 (virtual): Ex Ante vs Ex Post**

Assessing Nudge Scalability: Evidence from Large-Scale RCTs

Silvia Saccardo

Carnegie Mellon University

Self-Confidence and Motivated Memory Loss: Evidence From Schools

Vivek Roy-Chowdhury

University of Cambridge

A Theory of Ex Post Rationalization

Sarah Ridout

Vanderbilt University

15:00 – 15:30 **Coffee Break**

15:30 – 16:30 **Session 8 (virtual): Policies and Politicians**

Politicians' Social Welfare Criteria: An Experiment with German Legislators

Sandro Ambuehl

University of Zurich

Gender Quotas and Support for Women in Board Elections

Michaela Pagel

Columbia Business School

Understanding and Improving Policymakers' Sensitivity to Program Impact

Mattie Toma

Harvard University



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Advik Scheekumar	<i>MIT</i>
Andis Sofianos	<i>University of Heidelberg</i>
Armin Falk	<i>briq & University of Bonn</i>
Cameron Peng	<i>LSE</i>
Christopher Roth	<i>University of Cologne</i>
Felix Chopra	<i>University of Bonn</i>
Jonas Radbruch	<i>IZA Institute of Labor Economics</i>
Kai Barron	<i>WZB Berlin</i>
Katrin Gödker	<i>Maastricht University</i>
Kevin Carney	<i>Harvard University</i>
Luca Braghieri	<i>LMU Munich</i>
Mallory Avery	<i>University of Pittsburgh</i>
Matt Lowe	<i>University of British Columbia</i>
Mattie Toma	<i>Harvard University</i>
Michaela Pagel	<i>Columbia Business School</i>
Nina Buchmann	<i>Stanford University</i>
Oda Sund	<i>Norwegian School of Economics</i>
Paolina Medina	<i>Texas A&M</i>
Peter Andre	<i>briq</i>
Raphael Epperson	<i>University of Innsbruck</i>
Robert Stüber	<i>NYU Abu Dhabi</i>
Sandro Ambuehl	<i>University of Zurich</i>
Sarah Ridout	<i>Vanderbilt University</i>
Sili Zhang	<i>University of Zurich</i>
Silvia Saccardo	<i>CMU</i>
Stephanie Heger	<i>University of Bologna</i>
Teodora Boneva	<i>University of Bonn</i>

