Top Events

briq Workshop Climate Change  
November 17 – November 18

ECBE  
July 7 – July 8

3rd HCEO/briq Summer School on Socioeconomic Inequality (SSSI) 2022  
June 27 – July 1

briq & J-PAL Europe: Evidence-informed policymaking in Germany and beyond  
June 21 – June 24

briq Beliefs Workshop  
May 12 – May 13

Short Lecture Series

Mats Köster (CEU)  
Salience Effects in Choice under Risk  
Salient Cues and Complexity  
2 November

Marc Kaufmann (CEU)  
Excuse-Driven Present Bias  
17 October
BGSE/briq Applied Micro Workshop

Paul Schäfer (Bonn Graduate School of Economics)
The Effect of Social Networks on Market Efficiency
20 December

Nina Roussille (MIT)
Asymmetric Peer Effects at Work: How White Coworkers Shape the Careers of ‘People of Color’
6 December

Alexander Laubel (Bonn Graduate School of Economics)
Gender Stereotypes and Memory
29 November

Julia Mink (University of Bonn)
Putting a price tag on air pollution: the short-term consequences of air pollution on health care use and costs in France
22 November

Diego R. Känzig (Northwestern University)
The unequal economic consequences of carbon pricing
15 November

Luca Henkel (Bonn Graduate School of Economics)
Proud to Not Own Stocks: How Identity Shapes Financial Decisions
8 November

Georg Weizsäcker (HU Berlin)
False Beliefs in Communication
25 October

Cavit Görkem Destan (Bonn Graduate School of Economics)
Active-Participation Bias
18 October

Laurenz Günther (Bonn Graduate School of Economics)
Political Representation Gaps in Europe: Causes and Consequences
11 October
BGSE/briq Applied Micro Workshop

Stefano DellaVigna (UC Berkeley)
Bottlenecks for Evidence Adoption
12 July

Ulrike Malmendier (UC Berkeley)
Information Resonance
5 July

Simon Jäger (Massachusetts Institute of Technology)
Worker Beliefs About Outside Options
14 June

Joachim Winter (Ludwig-Maximilians-Universität München)
Behavioral Responses to Local Shocks: Evidence from Infectious Disease Outbreaks
31 May

Johannes Abeler (University of Oxford)
The effect of childhood social environment on adults’ preferences
24 May

M. Kathleen Ngangoué (UCLA Anderson School of Management)
The Common-Probability Auction Puzzle
17 May

Xavier Gabaix (Harvard University)
The Complexity of Economic Decisions: Theory and Evidence
10 May

Josef Zweimüller (University of Zurich)
Duration Dependence in Finding a Job
3 May

Kelly Shue (Yale School of Management)
Potential’ and the Gender Promotion Gap
26 April

Jonas Hjort (University College London)
The Missing Middle Managers: Labor Costs, Firm Structure, and Development
19 April
<table>
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<tr>
<th>Event</th>
<th>Speaker/Institution</th>
<th>Title</th>
<th>Date</th>
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<tbody>
<tr>
<td>BGSE/briq Applied Micro Workshop</td>
<td>Michael Kosfeld (Goethe University Frankfurt)</td>
<td>Helping and Antisocial Behavior in the Workplace</td>
<td>12 April</td>
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<td></td>
<td>Jason Somerville (Federal Reserve Bank of New York)</td>
<td>Distinguishing Common-Ratio Preferences from Common-Ratio Effects Using Paired Valuation Tasks</td>
<td>5 April</td>
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<td></td>
<td>Andrea Amelio (BGSE)</td>
<td>Can Information Be Too Much? Source Selection and Beliefs</td>
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<td></td>
<td>Lenard Paul Simon and Jakob Wegmann (BGSE)</td>
<td>Withheld from Working More? Withholding Taxes and Female Labour Supply</td>
<td>28 January</td>
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<td></td>
<td>Robin Musolff (BGSE)</td>
<td>The Absolute and Relative Framing of Changes in Equality</td>
<td>21 January</td>
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<td>Marta Serra-Garcia (UC San Diego)</td>
<td>Predicting Behavior Based on Pre-Play Communication</td>
<td>18 January</td>
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<td></td>
<td>Claire Montialoux (UC Berkeley)</td>
<td>Racial inequality, minimum wage spillovers, and the informal sector</td>
<td>11 January</td>
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briq Workshop
Climate Change
November 17-18, 2022 | Bonn, Germany

Organizer: Peter Andre
briq

All times stated in CET (Central European Time, GMT+1)
Timing: 25 min presentation and 15 min discussion.

Thursday, November 17

9:30 – 9:55  Registration
9:55 – 10:00 Welcome

10:00 – 10:40 The Unequal Economic Consequences of Carbon Pricing
Diego Känzig
Northwestern University

10:40 – 11:20 Behavioral Principles of Large-Scale Cooperation
Simon Gächter
University of Nottingham

11:20 – 11:50 Break

11:50 – 12:30 Global Evidence on the Willingness to Fight Climate Change
Peter Andre
briq

Talk cannot be streamed.

12:30 – 13:10 The Marginal Impact of Emission Reductions
Christoph Semken
Universitat Pompeu Fabra

13:10 – 14:30 Lunch
briq Workshop
Climate Change
November 17-18, 2022 | Bonn, Germany

Elke Weber
Princeton University

15:10 – 15:50  Taxing Externalities without Hurting the Poor
Philipp Strack
Yale University

15:50 – 16:20  Break

16:20 – 17:00  Peer Effects in Electric Vehicle Adoption
Sebastian Tebbe
IIES

17:00 – 17:40  A Quantity-Based Approach to Constructing Climate Risk Hedge Portfolios
Johannes Stroebel
NYU

19:00  Dinner
briq Workshop
Climate Change
November 17-18, 2022 | Bonn, Germany

Friday, November 18

10:00 – 10:40  Local Warming is Real: How Beliefs and Preferences for Climate Change are Assembled
Eric Johnson
Columbia Business School

10:40 – 11:20  Temperature and Preferences: Global Evidence
David Huffman
University of Pittsburgh

11:20 – 11:50  Break

11:50 – 12:30  Cross-Dynastic Intergenerational Altruism
Frikk Nesje
University of Copenhagen

12:30 – 13:10  How to Regulate Carbon Emissions with Climate-Conscious Consumers
Klaus Schmidt
LMU Munich

13:10 – 14:30  Lunch

Anna Schulze Tilling
University of Bonn

Matthias Rodemeier
Bocconi University
List of Participants

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Peter Andre</td>
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<td>Elke Weber</td>
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8th Early-Career Behavioral Economics Conference sponsored by briq

July 7-8, 2022 | Bonn, Germany

Organizers:
Armin Falk  briq and University of Bonn
Paolina Medina-Palma  Texas A&M University
Teodora Boneva  University of Bonn
Stephanie Heger  University of Bologna
Kai Barron  WZB
Silvia Saccardo  Carnegie Mellon University

All times stated in CEST (Central European Summer Time, GMT+2)

Thursday, July 7

8:30 – 9:00  Registration
9:00 – 9:10  Welcome and Introduction
9:10 – 10:30  Session 1: Beliefs, Memory and Narratives

Inflation Narratives
Christopher Roth  University of Cologne

Narrative Persuasion
Kai Barron  WZB

Reverse Bayesianism: Revising Beliefs in Light of Unforeseen Events
Andis Sofianos  University of Heidelberg

Investor Memory
Katrin Gödker  Maastricht University

10:30 – 11:00  Coffee Break
8th Early-Career Behavioral Economics Conference
sponsored by briq

July 7-8, 2022 | Bonn, Germany

11:00 – 11:40  Session 2: Moral Behavior

Information Avoidance and Moral Behavior: Experimental Evidence from Food Choices
Raphael Epperson
University of Innsbruck

Why High Incentives Cause Repugnance: A Framed Field Experiment
Robert Stüber
New York University Abu Dhabi

11:40 – 12:30  Keynote by Armin Falk

12:30 – 14:00  Lunch

14:00 – 15:20  Session 3: Media and Communication

The Effect of Social Media on Voters: Experimental Evidence from an Indian Election
Kevin Carney
Harvard University

Media Persuasion and Consumption: Evidence from the Dave Ramsey Show
Felix Chopra
University of Bonn

Managing Emotions: The Effects of Online Mindfulness Meditation on Mental Health and Economic Behavior
Advik Schreekumar
MIT

I'm Sorry if You Are: The Risk of Apologizing First
Valeria Burdea
LMU Munich

www.briq-institute.org
### 8th Early-Career Behavioral Economics Conference
sponsored by briq

July 7-8, 2022 | Bonn, Germany

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<tr>
<td>15:20 – 15:50</td>
<td>Coffee Break</td>
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<tr>
<td>15:50 – 16:50</td>
<td>Session 4 (virtual): Preferences and Social Influence</td>
<td>Unleveling the Playing Field? Experimental Evidence on Parents’ Willingness to Give their Children an Advantage</td>
<td>Oda Sund</td>
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<td>Social Media and Mental Health</td>
<td>Luca Braghieri</td>
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<td>Religious Revival and Social Order</td>
<td>Matt Lowe</td>
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<td>19:00 – 21:00</td>
<td>Conference Dinner</td>
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**Friday, July 8**

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<tr>
<td>9:10 – 10:30</td>
<td>Session 5: Fairness and Inequality</td>
<td>Shallow Meritocracy</td>
<td>Peter Andre</td>
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</tbody>
</table>
A Hidden Cost of Affirmative Action: Muddying Signals about Women’s Ability
Mallory Avery
Monash University

Interview Sequences and the Formation of Subjective Assessments
Jonas Radbruch
IZA

10:30 – 11:00 Coffee Break

11:00 – 12:20 Session 6 (virtual): Beliefs and Misperceptions

Misperceived Social Norms and Willingness to Act Against Climate Change
Teodora Boneva
University of Bonn

Times Are Changing: Projective Misperceptions and Misinferred Time Preferences
Sili Zhang
University of Zurich

The Inference-Forecast Gap in Belief Updating
Cameron Peng
LSE

Confidence, Self-Selection and Bias in the Aggregate
Thomas Graeber
Harvard Business School

12:20 – 14:00 Lunch
14:00 – 15:00  Session 7 (virtual): Ex Ante vs Ex Post

**Assessing Nudge Scalability: Evidence from Large-Scale RCTs**
Silvia Saccardo
Carnegie Mellon University

**Self-Confidence and Motivated Memory Loss: Evidence From Schools**
Vivek Roy-Chowdhury
University of Cambridge

**A Theory of Ex Post Rationalization**
Sarah Ridout
Vanderbilt University

15:00 – 15:30  Coffee Break

15:30 – 16:30  Session 8 (virtual): Policies and Politicians

**Politicians’ Social Welfare Criteria: An Experiment with German Legislators**
Sandro Ambuehl
University of Zurich

**Gender Quotas and Support for Women in Board Elections**
Michaela Pagel
Columbia Business School

**Understanding and Improving Policymakers’ Sensitivity to Program Impact**
Mattie Toma
Harvard University
### List of Participants

<table>
<thead>
<tr>
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<tr>
<td>Advik Scheekumar</td>
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SUMMER SCHOOL ON SOCIOECONOMIC INEQUALITY 2022
HYBRID, BONN
Dear Students,

Welcome to the Summer School on Socioeconomic Inequality at the Institute on Behavior & Inequality in Bonn. Our goal is to teach you the tools needed to study inequality and to communicate a sense of the research frontier on this topic. We also intend for SSSI Bonn 2022 to break down barriers between disciplines and between theoretical, econometric, and empirical work.

We thank our funder – The Institute for New Economic Thinking – as well as briq and the Center for the Economics of Human Development for their support of the Human Capital and Economic Opportunity Global Working Group.

We are glad you are able to join us for this summer school and we hope you find it a valuable experience.

Best,

Armin Falk, Pia Pinger, and Steven Durlauf
### MONDAY, JUNE 27

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<th>Speaker/Institution</th>
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<td>10:00–11:00</td>
<td>Registration and Welcome Coffee</td>
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<tr>
<td>11:00–12:30</td>
<td>Human Capital Formation in Childhood and Adolescence 1</td>
<td>Flávio Cunha, Rice University</td>
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<tr>
<td>12:30–13:30</td>
<td>Lunch</td>
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<tr>
<td>13:30–15:00</td>
<td>Human Capital Formation in Childhood and Adolescence 2</td>
<td>Flávio Cunha, Rice University</td>
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<td>15:00–15:30</td>
<td>Coffee Break</td>
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<tr>
<td>15:30–17:00</td>
<td>Intergenerational Mobility 1 (Remote)</td>
<td>Steven N. Durlauf, The University of Chicago</td>
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<tr>
<td>17:00–18:30</td>
<td>Intergenerational Mobility 2 (Remote)</td>
<td>Steven N. Durlauf, The University of Chicago</td>
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<tr>
<td>19:00</td>
<td>Optional Informal Dinner Beer Garden “Am alten Zoll”</td>
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<tr>
<td>9:00–10:30</td>
<td>Child Health as Human Capital</td>
<td>Janet Currie, Princeton University</td>
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### WEDNESDAY, JUNE 29

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<td>11:00–11:30</td>
<td>Coffee Break</td>
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<tr>
<td>11:30–12:30</td>
<td>Poster Session 1</td>
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<td>12:30–13:30</td>
<td>Lunch</td>
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<tr>
<td>13:30–15:00</td>
<td>Behavioral Barriers in Education (Remote)</td>
<td>Philip Oreopoulos, University of Toronto</td>
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<tr>
<td>10:30–11:00</td>
<td>Coffee Break</td>
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<tr>
<td>11:00–12:30</td>
<td>Pollution, Health, and Inequality</td>
<td>Janet Currie, Princeton University</td>
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<tr>
<td>12:30–13:30</td>
<td>Lunch</td>
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<tr>
<td>13:30–15:00</td>
<td>Personality as Human Capital, the View from Psychology 1 (Remote)</td>
<td>Brent Roberts, University of Illinois Urbana–Champaign</td>
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<td>15:00–15:30</td>
<td>Coffee Break</td>
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<tr>
<td>15:30–17:00</td>
<td>Personality as Human Capital, the View from Psychology 2 (Remote)</td>
<td>Brent Roberts, University of Illinois Urbana–Champaign</td>
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<tr>
<td>17:00–18:30</td>
<td>Office Hours</td>
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16:30–18:30  Excursion: “Walking the Path of German Democracy”

19:00  All Participant Dinner Restaurant “Il Melo”
Bonner Talweg 29, 53113 Bonn

THURSDAY, JUNE 30

9:00–10:30  Inequality, Preferences, and Social Environment 1
Armin Falk, briq and University of Bonn

10:30–11:00  Coffee Break

11:00–12:30  Inequality, Preferences, and Social Environment 2
Armin Falk, briq and University of Bonn

12:30–13:30  Lunch

13:30–15:00  Teacher Quality (Remote)
Philip Oreopoulos, University of Toronto

15:00–15:30  Coffee Break

FRIDAY, JULY 1

9:00–10:30  Intergenerational Mobility, Interventions, and Critical Educational Decisions
Pia Pinger, University of Cologne and briq

10:30–11:00  Coffee Break

11:00–12:30  Signals, Skills and Sorting
Pia Pinger, University of Cologne and briq

12:30–13:30  Lunch

13:30–15:00  Neighborhoods and Parents
Teodora Boneva, University of Bonn

15:00–15:30  Coffee Break

15:30–17:00  Beliefs and Educational Choices
Teodora Boneva, University of Bonn

16:30–18:00  Office Hours

18:00–19:00  Online Poster Session
Teodora Boneva is Professor of Applied Microeconomics in the Department of Economics at the University of Bonn. Previously, she was Assistant Professor of Economics at the University of Zurich, Associate Professor in the Department of Economics at the University of Oxford, and a British Academy Post-doctoral fellow at the University College London (Department of Economics). Her general research interests include child development, human capital formation, and socio-economic inequality. Her research focuses on the evolution of preferences and skills, and the role of beliefs in educational investment decisions. She is particularly interested in how interventions, both in the school and in the home environment, can promote child development and improve life outcomes. In her work, Boneva also focuses on developing novel ways to elicit preferences and measure skills using both survey-based and experimental techniques.

Boneva received a B.Sc. in Economics from the University of Mannheim, and a M.Phil. and a Ph.D. in Economics from the University of Cambridge.

Flávio Cunha is an Professor of Economics at Rice University. Cunha’s research focuses on the causes and consequences of inequality and poverty. His interest is in the quantification of the degree to which labor income inequality is the result of the preexisting heterogeneity present across workers before they enter the labor market, and how much is due to labor market shocks. His findings suggest that at least 50% of lifetime labor inequality is determined by preexisting heterogeneity. He is also studying the importance of investments in cognitive and noncognitive skills in explaining the heterogeneity that determines labor market inequality. His research on human development estimates that earlier investments in human capital are very important in producing cognitive skills, while later investments in human capital are very important in producing noncognitive skills.

Cunha received his M.Sc. in Economics at Fundação Getúlio Vargas (Brazil) in 2000 and his Ph.D. in Economics from the University of Chicago in 2007.
Janet Currie is the Henry Putnam Professor of Economics and Public Affairs at Princeton University and the co-director of Princeton’s Center for Health and Wellbeing. She also co-directs the Program on Families and Children at the National Bureau of Economic Research. Currie is a member of the National Academy of Sciences, the National Academy of Medicine, and of the American Academy of Art and Sciences. She is a Fellow of the American Academy of Political and Social Science, the Society of Labor Economists, and of the Econometric Society, and has honorary degrees from the University of Lyon and the University of Zurich. She was named a Nomis Distinguished Scientist in 2019 and was named one of the top 10 women in Economics by the World Economic Forum in July 2015.

Currie is a pioneer in the economic analysis of child development. Her current research focuses on socioeconomic differences in health and access to health care, environmental threats to health, the important role of mental health, and the long-run impact of health problems in pregnancy and early childhood.

Steven N. Durlauf is Steans Professor in Educational Policy at the Harris School, University of Chicago. He is a Fellow of the Econometric Society, a Fellow of the American Academy of Arts and Sciences, and a Research Associate of the National Bureau of Economic Research. For two years, he served as Program Director for the Economics Program of the Santa Fe Institute. Durlauf has worked extensively on theoretical and econometric issues involving the analysis of inequality, social determinants of behavior, economic growth, and policy evaluation. He was general editor of *The New Palgrave Dictionary of Economics*, 2nd ed. and coedited the *Handbook of Economic Growth*.

Armin Falk is Professor in the Department of Economics at the University of Bonn and Chief Executive Officer of briq, the Institute on Behavior and Inequality. He is affiliated with several networks: he is Program Director at the Institute of Labor Economics (IZA), Fellow at the Centre for Economic Policy (CEPR), Fellow at the Center for Economic Studies (CESifo) and Research Professor at the German Institute for Economic Research (DIW). Falk’s research generally aims at increasing the explanatory power of economics by providing it with a more realistic psychological and biological foundation. One of his interests concerns how “non-economic” aspects of human motivation, such as social norms, fairness and reciprocity affect labor markets and labor relations.

Falk received a B.A. in Philosophy and History and an M.A. in Economics from the University of Cologne in 1991 and 1994 respectively, and a Ph.D. and Habilitation, Venia legendi both in Economics from the University of Zurich in 1999 and 2003 respectively.

Philip Oreopoulos is Professor of Economics and Public Policy at the University of Toronto. He is a Research Associate of the National Bureau of Economic Research and Research Fellow at the Canadian Institute for Advanced Research. He has held a previous visiting appointment at Harvard and the Massachusetts Institute of Technology and is editor at the Journal of Labor Economics. Dr. Oreopoulos’ current work focuses on education policy, especially the application of behavioral economics to education and child development. He often examines this field by initiating and implementing large-scale field experiments, with the goal of producing convincing evidence for public policy decisions.

He received his Ph.D. from the University of California, at Berkeley and his M.A. from the University of British Columbia.
Pia Pinger is an Assistant Professor at the University of Bonn and an IZA Research Fellow. Her main fields of research are education economics, labor economics, health economics, and applied microeconometrics.

The common theme of her research program is human capital and the generation of inequality. She has written papers on educational decision making, early childhood health, personality and economics, and on the effect of macroeconomic shocks on education and health outcomes.

Pinger received her M.A. in Economics from Maastricht University (in the Netherlands) and her Ph.D. in Economics from the University of Mannheim in 2013.

Brent Roberts worked at the University of Tulsa until 1999 when he joined the faculty at the University of Illinois, where he is a Richard and Margaret Romano Professorial Scholar. His primary line of research is dedicated to understanding the patterns of continuity and change in personality in adulthood and the mechanisms that affect these patterns, with a particular focus on the development of conscientiousness. His second line of research focuses on personality assessment. This includes studies focusing on the meaning and scope of conscientiousness, the relationship between conscientiousness and the health process, the utility of contextualized assessments of personality, and the use of IRT in personality assessment.

Roberts received a B.A. in Psychology from the University of California at San Diego in 1986, and a Ph.D. in Psychology from the University of California, Berkeley in 1994.
KATHARINA ADLER
Friedrich-Alexander-University Erlangen-Nürnberg

YUSUF AGUŞ*
European University Institute

DEIVIS ANGELI
University of British Columbia

MARTINA BERETTA
University of Oxford

PIETRO CAMPA
University of Geneva

FRANCESCO CAPOZZA
Erasmus University Rotterdam

NISHA CHIKHALE*
University of Wisconsin-Madison

HUAN DENG*
Johns Hopkins University

LUCIENNE DISCH
University of Pennsylvania

SILVIA GRISELDA
Bocconi University

MANISHA JAIN*
University of Wisconsin-Madison

ALEXANDRE JENNI
University of Zurich

GUSTAVE KENEDI
Sciences Po Paris

JI-HEE LEE
Rice University

TIM LEFFLER
Ludwig-Maximilians-University Munich

JIAQI LI
The University of Warwick

VALENTIN MARTINEZ PABON*
Tulane University

MARCO PARIGUANA
University of Western Ontario

HANNAH ZILLESSEN
University of Oxford

RODICA PISICA*
Academy of Economic Studies of Moldova

YANA RADEVAN*
University of Bonn

MARLIS SCHNEIDER
Norwegian School of Economics

ODA SUND
Norwegian School of Economics

NINA WEBER*
King’s College London

ZACH WEINGARTEN*
University of Pennsylvania

*Participating Virtually
ABOUT HCEO

Founded in 2010, the Human Capital and Economic Opportunity Global Working Group (HCEO) is a collaboration of over 500 researchers, educators and policy makers focused on human capital development and its impact on opportunity inequality. HCEO’s unique approach enables collaboration among scholars with varying disciplines, approaches, perspectives, and fields. This means the integration of biological, sociological, and psychological perspectives into traditionally economic questions. The result is innovative thinking and approaches to inequality and human capital development research.

HCEO is led by Nobel laureate James J. Heckman, the Henry Schultz Distinguished Service Professor of Economics at the University of Chicago; Steven N. Durlauf, the Vilas Research Professor and Kenneth J. Arrow Professor of Economics at the University of Wisconsin–Madison; and Robert H. Dugger, the co-founder of ReadyNation and Hanover Provident Capital.

The organization focuses its efforts through six research networks that focus on the most pressing issues within human capital development and inequality: Early Childhood Interventions; Family Inequality; Health Inequality; Identity and Personality; Inequality: Measurement, Interpretation and Policy; and Markets. These networks help to produce one-of-a-kind conferences, research programs, publications and education that highlight findings from the best science and the application of best practices. Through its networks and their resulting research, HCEO plays a vital role in understanding and addressing opportunity inequality around the world.

Impact

- Multidisciplinary networks result in new approaches to research and its application
- Relationships with governments and policy makers put best practices into action
- We have influenced numerous research studies and governmental policies
- Findings are being applied in one of the largest populations in the world—China

We Play a Vital Role

- Income and opportunity inequality is a global and growing problem
- Governments, private think tanks, and others each look at only a portion of the total problem in hopes of finding a lasting solution
- Only HCEO integrates biological, sociological, and psychological perspectives into traditionally economic questions addressed by multidisciplinary teams of experts
- Our research approach treats social science research as an empirical endeavor, resulting in rigorously tested public policy directions and solutions
- Our research provides insights and directions on how to best foster human flourishing and improve economic productivity
Established in 2016 by the Deutsche Post Foundation, the Institute on Behavior & Inequality (briq) is a research institute and knowledge hub seeking to advance innovative thinking about the sources and consequences of inequality while pushing the frontiers of behavioral economics research. Its mission is built on the belief that scientific, interdisciplinary research is a precondition for evidence-based policy advice and the evaluation of programs to improve individual opportunities and social cohesion.

briq is led by Armin Falk, Professor of Economics at the University of Bonn and Director of BonnEconLab, Europe’s first Laboratory in Experimental Economics. briq Research Director Florian Zimmermann is also a member of the Bonn economics department and the ECONtribute Cluster of Excellence. The briq Scientific Council consists of Janet M. Currie (Princeton University), James J. Heckman (HCEO, University of Chicago) and Ulrike M. Malmendier (University of California, Berkeley).

briq’s strategy is based on three pillars: (1) conducting and facilitating excellent international research, (2) promoting talented young scholars at the start of their careers, (3) communicating research findings to enrich public debates with scientific insights.

Research

In many of its research activities, briq cooperates closely with the University of Bonn. Long-term, large-scale projects are concerned with such topics as moral behavior, social preferences, belief formation, and early childhood development. Through the briq visiting program, summer schools, workshops and seminars, the institute provides a platform for the exchange of novel ideas and an infrastructure for the collaboration of international, top-level researchers.

Young Talents

To promote junior researchers, briq provides scholarships for talented PhD students from the Bonn Graduate School of Economics, offers research assistant positions and thesis supervision, as well as seminars and opportunities to meet with briq visiting professors. The postdoctoral fellowship program provides outstanding junior scholars with a gap year to fully focus on research. Former postdocs remain connected with briq through its affiliate network. Several events, such as the briq summer schools, are especially targeted at young scholars.

Communication

Policy-relevant briq research and expertise is made accessible to a larger audience through media reports, interviews, commentary, and popular books. The briq newsroom contains press releases as well as video portraits and interviews with briq-affiliated researchers.
Evidence-informed policymaking in Germany and beyond
High-level forum

TUESDAY, 21 JUNE, 2022 | Lecture hall Poppelsdorf, Friedrich-Hirzebruch-Allee 5, 53115 Bonn, Germany

AGENDA

9:30 Arrival and registration
10:00 Opening by briq, Armin Falk, CEO, briq institute
10.20 Introduction to J-PAL, Cillian Nolan, Director of Policy, J-PAL Europe
10:40 Insights: Evidence generation and use in Germany and beyond, Q&A
   ● Markus Frölich – “Evaluating social programs using counterfactual evaluations”
   ● Andreas Löschel – “Generating Evidence for climate action in Germany”
   ● Malte Petersen – “Using evidence for better policies - Challenges of translation and implementation in the German political system”
   ● Markus Steinich – “Evidence use and RIE practice within GIZ”
12:00 Lunch break
13:30 Keynote Speech: Learning from rigorous evaluation for more effective policy, Abhijit Banerjee, Professor of Economics, Massachusetts Institute of Technology
14:30 Coffee break
14:45 Conclusion of insights from morning session
15:00 Presentation: BMZ perspective on evidence use in German development cooperation followed by a presentation of the findings of a DEval study, Martin Bruder, DEval; Frank Fass-Metz, BMZ; Marion Krämer, DEval
15:20 Presentation: Insights from the Fund for Innovation in Development (FID), Claire Bernard, Deputy Director, FID
15:30 Coffee break
15:45 Panel Discussion: The future of evidence use in Germany and beyond – Abhijit Banerjee, Claire Bernard, Martin Bruder, Jochen Kluve
17:00 Conclusion and outlook
17:30 Reception
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<td>Sample Size</td>
<td>Using Evidence</td>
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<td>CASE STUDY</td>
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<td>Theory of change &amp; Measurement</td>
<td>Calculating Sample Size</td>
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briq Workshop
Beliefs
May 12-13, 2022 | Bonn, Germany | Zoom Link

Organizers:  
Armin Falk  
George Loewenstein  
Florian Zimmermann
briq and University of Bonn
Carnegie Mellon University
briq and University of Bonn

This project has received funding from the European Research Council (ERC) under the European Union’s Horizon 2020 research and innovation program (grant agreement No 948424)

All times stated in CEST (Central European Summer Time, GMT+2)
Presentations are 30 minutes (only clarifying questions), followed by 15 minutes discussion

Thursday, May 12

9:30 – 9:55  Registration
9:55 – 10:00  Welcome
10:00 – 10:45  Imagining the Future: Memory, Simulation, and Beliefs about COVID  
Nicola Gennaioli  
Bocconi University
10:45 – 11:30  Narratives and Valuations  
George Loewenstein  
Carnegie Mellon University
11:30 – 11:45  Break
11:45 – 12:30  Tell Me Now or Tell Me Gradually: The Resolution of Uncertainty in the Value and Probability Domains  
Kathleen Ngangoué  
UCLA Anderson School of Management
12:30 – 14:00  Lunch
briq Workshop
Beliefs
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14:00 – 14:45  Interview Sequences and the Formation of Subjective Assessments
               Amelie Schiprowski
               University of Bonn

14:45 – 15:30  Narratives about the Macroeconomy
               Peter Andre
               briq

15:30 – 16:00  Break

16:00 – 16:45  Preference for Randomization and Stochastic Dominance
               Severine Toussaert
               University of Oxford

19:00  Dinner
Friday, May 13

9:30 – 10:15  False Narratives and Political Mobilization  
Ran Spiegler  
Tel Aviv University

10:15 – 11:00  Stories, Statistics and Memory  
Chris Roth  
University of Cologne

11:00 – 11:15  Break

11:15 – 12:00  Attentional Foundations of Framing and Decoy Effects  
Ernst Fehr  
University of Zurich

12:00 – 12:45  Memory and Probability  
Pedro Bordalo  
University of Oxford

12:45 – 13:45  Lunch

13:45 – 14:30  A Recall Method for Incentivizing Choices and Beliefs  
Suanna Oh  
briq

14:30 – 15:15  Confidence, Self-Selection and Bias in the Aggregate  
Thomas Graeber  
Harvard Business School
The briq Short Lecture Series comprises two lectures of 90 minutes each, held consecutively on a single day by top-level researchers in the fields of behavioral economics and the sources of inequality.

Mats Köster
Assistant Professor of Economics, Central European University (CEU), Vienna

Wednesday, November 2nd, 2022

10:00 – 11:30
Salience Effects in Choice under Risk

14:30 – 16:00
Salient Cues and Complexity

briq | Conference Room
Schaumburg-Lippe-Straße 5–9, Bonn
Session 1
Salience Effects in Choice under Risk
A fast-growing literature studies the effects of salience-driven attention on economic behavior. That our attention is sometimes (perhaps subconsciously) influenced by cues is well-documented. But the implications thereof for economic behavior have only recently been modeled formally. We work out the testable implication(s) of models on salience-driven attention in the context of choice under risk; namely, a preference for “relative skewness.” This distinguishes salience-based models from leading theories of choice under risk (such as EUT or CPT), according to which only “absolute skewness” matters. We discuss experimental (and empirical) evidence suggesting that people care about relative rather than absolute skewness.

Session 2
Salient Cues and Complexity
Important decisions are often complex, and existing evidence suggests that complexity can affect economic behavior. It is still an open question, however, exactly when and how it matters for behavior. We hypothesize that people use “salient cues” to solve complex problems, while absent such a cue they are easily overwhelmed by complexity. We experimentally test and support this hypothesis in the context of choice under risk.

Reading List


short lecture series

The briq Short Lecture Series comprises two lectures of 90 minutes each, held by top-level researchers in the fields of behavioral economics and the sources of inequality.

Marc Kaufmann
Assistant Professor of Economics,
Central European University (CEU), Budapest

Monday, October 17th, 2022

10:00 – 11:30
Excuse-Driven Present Bias

SESSION 1

May 2023 (tba)

SESSION 2
TBA

briq | Conference Room
Schaumburg-Lippe-Straße 5–9, Bonn

www.briq-institute.org
Session 1

Excuse-Driven Present Bias
Do people behave in a more present-biased way when they can excuse such behavior? I will present our attempt to test this (see https://trichotomy.xyz/publication/excuse-driven-present-bias/ for details). Moreover, I will review some challenges we faced identifying excuses for present bias specifically, as well as more generally.

Session 2
TBA