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Florian Zimmermann

Behavior and Inequality Research Institute GmbH

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Current Position

Professor, *Behavior and Inequality Research Institute (briq)* and *University of Bonn* (September 2019 - present).

Past Positions

- Assistant Professor, *Behavior and Inequality Research Institute (briq)* and *University of Bonn* (October 2017 – September 2019).
- Postdoc, *University of Zurich*, (October 2013 – September 2017).
- Visiting Fellow, *Harvard University*, (January-April 2017).

Editorial Positions

Editorial Board, *Review of Economic Studies*, 2022 -

Associate Editor, *Quarterly Journal of Economics*, 2021 –

Associate Editor, *Journal of the European Economic Association*, 2021 –

Education

- Ph.D. Economics, *Bonn Graduate School of Economics (BGSE)*, *University of Bonn*, July 2013.
- Visiting Ph.D.-Student, *Rady School of Management*, *University of California, San Diego (UCSD)*, March 2011 – June 2011.
- Diploma (equiv. M.A.) in Economics, *University of Mannheim*, March 2007.
- Visiting Ph.D.-Student in Economics, *University of California, Los Angeles (UCLA)*, September 2005 – June 2006.

Affiliations

CESifo (Research Network Fellow); IZA (Research Affiliate)

Publications

“Moral Universalism and the Structure of Ideology” (with Benjamin Enke and Ricardo Rodriguez-Padilla). 2022, *Review of Economic Studies*, accepted.

“Moral Universalism: Measurement and Economic Relevance” (with Benjamin Enke and Ricardo Rodriguez-Padilla). *Management Science*, 2022, 68(5), 3590-3603.

“The Dynamics of Motivated Beliefs”. *American Economic Review*, 2020, 110(2), 337-361.

“Determinants of Trust: The Role of Personal Experiences” (with Frederik Schwerter). *Games and Economic Behavior*, 2020, 122, 413-425.

“Correlation Neglect in Belief Formation” (with Benjamin Enke). *Review of Economic Studies*, 2019, 86(1), 313-332.

“Learning about Job Search: A Field Experiment with Job Seekers in Germany” (with Steffen Altmann, Armin Falk, Simon Jäger). *Journal of Public Economics*, 2018, 164, 33-49.

“Information Processing and Commitment” (with Armin Falk). *The Economic Journal*, 2018, 613(1), 1983-2002.

“The Limits of Expectations-Based Reference Dependence” (with Uri Gneezy, Lorenz Goette, Charles Sprenger). *Journal of the European Economic Association*, 2017, 15(4), 861-876.

“Consistency as a Signal of Skills” (with Armin Falk). *Management Science*, 2017, 63(7), 2197-2210.

“Image and Misreporting” (with Mara Ewers). *Journal of the European Economic Association*, 2015, 12(2), 363-380.

“Clumped or Piecewise? - Evidence on Preferences for Information”. *Management Science*, 2015, 61(4), 740-753.

Working Papers

“Associative Memory and Belief Formation” (with Benjamin Enke and Frederik Schwerter). *September 2020*.

“Self-Assessment: The Role of the Social Environment” (with Armin Falk, Fabian Kosse and Hannah Schildberg-Hörisch). *May 2020*, revise and resubmit at *Journal of Public Economics*.

“Beliefs and Utility: Experimental Evidence on Preferences for Information” (with Armin Falk).

Other Publications

“Wie das assoziative Gedächtnis unsere Einschätzung verzerrt“ (with Benjamin Enke and Frederik Schwerter), *Ökonomenstimme*, 04/2020.

“Learning about job search: A ‘nudge’ to tackle long-term unemployment“ (with Armin Falk, Simon Jäger, and Florian Zimmermann), *VoxEU*, 08/2015.

“A Taste for Consistency and Survey Response Behavior” (with Armin Falk). *CESifo Economic Studies*, 2013, 59 (1): 181-193.

Awards, Grants and Scholarships

ERC Starting Grant, “The Role of Memory for Economic Belief Formation”, 2020-2025

Review of Economic Studies Excellence in Refereeing Award, 2019.

Runner Up for Hillel-Einhorn Award, Society for Judgment and Decision Making, for “Correlation Neglect in Belief Formation”, 2015.

CESifo Prize in Behavioural Economics - “Distinguished CESifo Affiliate”, 2013.

Russell Sage Foundation (small grant in behavioral economics), (with Benjamin Enke), 2012.

IFREE Award (small grant program), (with Benjamin Enke), 2012.

Selected Participant at the Russell Sage Foundation Summer Institute in Behavioral Economics (2012), New Hampshire, United States.

Selected Participant, 4th Lindau Meeting of the Winners of the Nobel Prize in Economic Sciences (2011), Lindau, Germany.

Scholarship from German Research Foundation (“Deutsche Forschungs Gemeinschaft”), October 2007 - 2011.

Scholarship from the German Academic Exchange Service (DAAD) for the visit at UCLA, September 2005 – June 2006.

Seminar, Summer School, Conference Presentations

2022 (including scheduled) *Seminars*: Maastricht, MidExLab Virtual Seminar, Innsbruck, Lausanne, Sciences Po, Tilburg. *Conferences*: NBER Behavioral Finance program (discussant). *Summer Schools*: Lecturer at Society for Experimental Finance Summer School

2021 *Seminars*: Berlin, Bologna, Hebrew University, Queen’s University Canada, University of California Davis, University of Surrey. *Conferences*: CEBI Workshop on Subjective Beliefs in Macroeconomics and Household Finance; University of Copenhagen. *Summer Schools*: PhD Course: Subjective Beliefs in Macroeconomics and Household Finance, University of Copenhagen.

2020 *Seminars*: Erasmus University Rotterdam, University of Bonn (Cluster Webinar), University of California Santa Barbara (UCSB), University of Konstanz, University of East Anglia, University of Groningen, University of Nottingham, Virtual Behavioural Economics Seminar (VIBES). *Conferences*: CESifo Area Conference in Behavioural Economics, Munich, Behavioral Approaches to Financial Decision Making Conference, Chicago Booth. *Summer (Winter) Schools*: Lecturer at Winter School in Behavioral Economics and Experimental Research (BEER), Champéry, Switzerland.

2019 *Seminars*: Norwegian School of Economics, Bergen; University of Cologne; University of Innsbruck; GATE Lyon; University of Maastricht. *Conferences*: CESifo Area Conference in Behavioural Economics, Munich; belief-dependent preferences workshop, University of Copenhagen; psychology and economics of causal reasoning, University College London. *Summer Schools*: Lecturer at briq Summer School in Behavioral Economics.

2018 *Seminars*: Cornell University, Tilburg University, University of Düsseldorf, University of Amsterdam, University of Frankfurt, University of Kiel, University of Oxford, University of Warwick. *Conferences*: CESifo Area Conference in Behavioural Economics, Munich; CRC TR 224 Conference in Montabaur.

2017 *Seminars*: Florida State University; Harvard Business School (NOM Lunch Seminar); HEC Lausanne; Institute for International Economic Studies (IIES) - Stockholm University; University College London (UCL); University of Bonn; University of Copenhagen. *Conferences*: Behavioral Economics Annual Meeting (BEAM); Belief-Based Utility Conference, Carnegie Mellon University.

2016 *Seminars*: Tilburg University; University of Vienna (VCEE); Berlin Behavioral Economic Colloquium. *Conferences*: Incentives and Behavior Change, Amsterdam; Stanford Institute of Theoretical Economics Workshop (SITE), Stanford University; CESifo Area Conference in Behavioural Economics, Munich.

2015 *Seminars*: University of Pennsylvania, Wharton School; INSEAD (Fontainebleau); University of Fribourg, University of Mainz; IAB Nuremberg. *Conferences*: EEA Meeting, Mannheim; THEEM Kreuzlingen, University of Konstanz; Field experiments in labor economics and social policies - J-PAL Europe, Paris; RSF Early-Career Behavioral Economics Conference (ECBE), Chicago; CESifo Area Conference in Behavioural Economics, Munich.

2014 *Seminars*: Carnegie Mellon University; Harvard University; Stanford University; University of Munich. *Conferences*: 7th Maastricht Behavioral and Experimental Economics Symposium (M-BEES); Stanford Institute of Theoretical Economics Workshop (SITE), Stanford University; CESifo Area Conference in Behavioural Economics, Munich.

2013 *Seminars*: University of Amsterdam; University of Maastricht; Universitat Pompeu Fabra; Goethe University Frankfurt; University of Zurich. *Conferences*: 6th Maastricht Behavioral and Experimental Economics Symposium (M-BEES), University of Maastricht; Stanford Institute of Theoretical Economics Workshop (SITE), Stanford University; CESifo Area Conference in Behavioural Economics, Munich; THEEM Kreuzlingen, University of Konstanz.

2012 *Seminars*: University of Bonn. *Conferences*: TIBER conference, Tilburg University; VfS Jahrestagung, Göttingen; Regional ESA Meeting, Tucson.

2011 *Seminars*: Rady School of Management, University of California, San Diego (UCSD). *Conferences*: EEA Annual Meeting, Oslo; VfS Jahrestagung, Frankfurt; Regional ESA Meeting, Tucson.

2010 *Seminars*: University of Stockholm; University of Bonn. *Conferences*: Workshop in Organizational Economics, University of Frankfurt; 3rd Maastricht Behavioral and Experimental Economics Symposium (M-BEES), University of Maastricht; ESA World Meeting, Copenhagen; VfS Jahrestagung, Kiel.

Teaching Experience

Lecture for MA course “Applied Microeconomics” (joint with Hans-Martin von Gaudecker), University of Bonn, 2021.

Lecture for Ph.D. course “Topics in Applied Microeconomics”, *University of Bonn*, 2019/20.

Lecture for Ph.D. course “Topics in Applied Microeconomics”, *University of Bonn*, 2018.

Lecture for Master-level course “Advanced Microeconomics 1” (joint with Julien Senn), *University of Zurich*, 2017.

Lecture for Master-level course “Advanced Microeconomics 1”, *University of Zurich*, 2016.

Lecture and Teaching Assistant for Ph.D. course “Topics in Behavioral and Experimental Economics” (joint with Ernst Fehr), *University of Zurich*, 2015.

Teaching Assistant for Master-level course “Empirical Methods”, *University of Zurich*, 2014.

Student Seminars in “Experimental Economics”, “Behavioral Public Economics” and “Behavioral Economics”, *University of Bonn*, Germany, 2008 – 2013.

Teaching Assistant for “Introductory Mathematics for Economists” and “Microeconomics”, *University of Bonn*, Germany, 2008 – 2010.

Teaching Assistant for “Macroeconomics” and “Microeconomics”, *University of Mannheim*, Germany, 2004 – 2007.

Refereeing

American Economic Review, American Economic Review: Insights, American Economic Journal: Economic Policy, American Economic Journal: Microeconomics, Decision, Economic Journal, Economics Letters, Econometrica, European Economic Review, Experimental Economics, Games and Economic Behavior, International Economic Review, Information Economics and Policy, Journal of Banking & Finance, Journal of Economic Psychology, Journal of the European Economic Association, Journal of Economic Behavior & Organizations, Journal of Economics & Statistics, Journal of Economic Theory, Journal of Law, Economics and Organization, Journal of Economic Literature, Journal of Public Economics, Journal of Econometrics, Journal of Political Economy, Journal of Public Economics, Journal of Public Policy, Journal of Risk and Uncertainty, Labour Economics, Management Science, Nature Communications, Nature Human Behavior, Review of Economic Studies, Review of Financial Studies, Quarterly Journal of Economics.

British Academy, Diligentia Foundation, European Research Council (ERC), Israel Science Foundation (ISF), Leibniz Association, National Science Foundation (NSF), Social Sciences and Humanities Research Council of Canada (SSHRC), Volkswagen Stiftung, External Academic Committee for the Early-Career Behavioral Economist Conferences (ECBE) in Bonn, 2016 and Pittsburgh, 2017.

Other Professional Service

Member of Steering Committee, Transdisciplinary Research Area “Individuals, Institutions and Societies”, *University of Bonn*

Principal Investigator, Collaborative Research Center Transregio 224 "Economic Perspectives on Societal Challenges" at *University of Bonn* and *University of Mannheim*