briq Beliefs Workshop

May 10-11, 2019

Organizers:

Armin Falk  
*briq* and University of Bonn

George Loewenstein  
Carnegie Mellon University

Florian Zimmermann  
*briq* and University of Bonn

Friday, May 10:

8:45 – 9:10  
**Registration**

9:10 – 9:15  
**Welcome**

Armin Falk  
*briq* and University of Bonn

George Loewenstein  
Carnegie Mellon University

Florian Zimmermann  
*briq* and University of Bonn

**Sessions 1: Beliefs in the Wild - Political Beliefs and Values**

9:15 – 9:45  
**Moses Shayo**  
Hebrew University of Jerusalem  
*How Do Markets Affect Values And Behavior? Emerging Patterns from Three Studies*

9:45 – 10:15  
**Chris Roth**  
*briq*  
*Media Bias and the Demand for News*

10:15 – 10:45  
**Benjamin Enke**  
Harvard University  
*Moral Values and Voting*
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10:45 – 11:15 Coffee Break

Session 2: Theory I

11:15 – 11:45 Botond Kőszegi
Central European University
Overconfidence and Prejudice

11:45 – 12:15 Takeshi Murooka
Osaka University
Fragile Self-esteem

12:15 – 14:00 Lunch

Session 3: Empirics of Motivated Beliefs and Information Avoidance

14:00 – 14:30 Alexander Coutts
Nova School of Business and Economics
No One to Blame: Biased Belief Updating without Attribution

14:30 – 15:00 Russell Golman
Carnegie Mellon University
The Demand for and Avoidance of Information

15:00 – 15:30 Roberto Weber
University of Zurich
On Self-serving Strategic Beliefs
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15:30 – 16:00  Coffee Break

Sessions 4: Motivated Memory – Lab and Field Evidence

16:00 - 16:30  Soo Hong Chew  
National University Singapore  
Motivated False Memories

16:30 – 17:00  David Huffman  
University of Pittsburgh  
Persistent Overconfidence and Biased Memory: Evidence from Managers

19:00  Dinner

Saturday, May 11

Sessions 5: Beliefs in the Wild

9:00 – 9:30  Teodora Boneva  
University of Oxford  
Socio-economic Gaps in University Enrollment: The Role of Perceived Pecuniary and Non-pecuniary Returns

09:30 – 10:00  Flávio Cunha  
Rice University  
Language Environment and Maternal Expectations
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10:00 – 10:30  Armin Falk  
*briq and University of Bonn*
**Improving Survey Evidence: Limited Self-knowledge and Statistical Inference**

10:30 – 11:00  Coffee Break

**Session 6: Theory II**

11:00 – 11:30  Rani Spiegler  
*University College London*
**A Model of Competing Narratives**

11:30 – 12:00  Collin Raymond  
*Purdue University*
**Additive Belief Based Preferences**

12:00 – 14:00  Lunch

**Session 7: Empirics**

14:00 – 14:30  Yves Le Yaouanq  
*University of Munich*
**Learning about One’s Self**
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14:30 – 15:00  Joel van der Weele
   University of Amsterdam
   Anticipatory Anxiety and Wishful Thinking in Confidence Judgments

15:00 – 15:30  Muriel Niederle
   Stanford University
   Can Competitiveness Predict Education and Labor Market Outcomes?
   Evidence from Incentivized Choice and Survey Measures

15:30 – 16:00  Coffee Break

Session 8: Cognitive and Emotional Foundations of Motivated Beliefs

16:00 – 16:30  George Loewenstein
   Carnegie Mellon University
   Boredom and Flow: A Counterfactual Theory of Attention-directing Motivational States

16:30 – 17:00  Nick Chater
   Warwick Business School
   The Psychological (Un)reality of Beliefs