

# briq Beliefs Workshop

May 10-11, 2019

## Organizers:

**Armin Falk**

*briq and University of Bonn*

**George Loewenstein**

*Carnegie Mellon University*

**Florian Zimmermann**

*briq and University of Bonn*

## Friday, May 10:

8:45 – 9:10      **Registration**

9:10 – 9:15      **Welcome**

**Armin Falk**

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**George Loewenstein**

*Carnegie Mellon University*

**Florian Zimmermann**

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## Sessions 1: Beliefs in the Wild - Political Beliefs and Values

9:15 – 9:45      **Moses Shayo**  
*Hebrew University of Jerusalem*

**How Do Markets Affect Values And Behavior? Emerging Patterns from Three Studies**

9:45 – 10:15      **Chris Roth**  
*briq*

**Media Bias and the Demand for News**

10:15 – 10:45      **Benjamin Enke**  
*Harvard University*

**Moral Values and Voting**



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10:45 – 11:15 **Coffee Break**

### Session 2: Theory I

11:15 – 11:45 **Botond Kőszegi**  
*Central European University*

#### Overconfidence and Prejudice

11:45 – 12:15 **Takeshi Murooka**  
*Osaka University*

#### Fragile Self-esteem

12:15 – 14:00 **Lunch**

### Session 3: Empirics of Motivated Beliefs and Information Avoidance

14:00 – 14:30 **Alexander Coutts**  
*Nova School of Business and Economics*

#### No One to Blame: Biased Belief Updating without Attribution

14:30 – 15:00 **Russell Golman**  
*Carnegie Mellon University*

#### The Demand for and Avoidance of Information

15:00 – 15:30 **Roberto Weber**  
*University of Zurich*

#### On Self-serving Strategic Beliefs



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15:30 – 16:00 **Coffee Break**

### Sessions 4: Motivated Memory – Lab and Field Evidence

16:00 - 16:30 **Soo Hong Chew**  
*National University Singapore*

#### Motivated False Memories

16:30 – 17:00 **David Huffman**  
*University of Pittsburgh*

#### Persistent Overconfidence and Biased Memory: Evidence from Managers

19:00 **Dinner**

### Saturday, May 11

### Sessions 5: Beliefs in the Wild

9:00 – 9:30 **Teodora Boneva**  
*University of Oxford*

#### Socio-economic Gaps in University Enrollment: The Role of Perceived Pecuniary and Non-pecuniary Returns

09:30 – 10:00 **Flávio Cunha**  
*Rice University*

#### Language Environment and Maternal Expectations



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10:00 – 10:30

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**Improving Survey Evidence: Limited Self-knowledge and Statistical Inference**

10:30 – 11:00

**Coffee Break**

**Session 6: Theory II**

11:00 – 11:30

**Rani Spiegler**

*University College London*

**A Model of Competing Narratives**

11:30 – 12:00

**Collin Raymond**

*Purdue University*

**Additive Belief Based Preferences**

12:00 – 14:00

**Lunch**

**Session 7: Empirics**

14:00 – 14:30

**Yves Le Yaouanq**

*University of Munich*

**Learning about One's Self**

Workshop

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14:30 – 15:00 **Joel van der Weele**  
*University of Amsterdam*

**Anticipatory Anxiety and Wishful Thinking in Confidence Judgments**

15:00 – 15:30 **Muriel Niederle**  
*Stanford University*

**Can Competitiveness Predict Education and Labor Market Outcomes?  
Evidence from Incentivized Choice and Survey Measures**

15:30 – 16:00 **Coffee Break**

**Session 8: Cognitive and Emotional Foundations of Motivated Beliefs**

16:00 – 16:30 **George Loewenstein**  
*Carnegie Mellon University*

**Boredom and Flow: A Counterfactual Theory of Attention-directing  
Motivational States**

16:30 – 17:00 **Nick Chater**  
*Warwick Business School*

**The Psychological (Un)reality of Beliefs**

