briq Workshop: Moral Reasoning in Economics

briq, Bonn
March 23–24, 2017

Organizers:
Armin Falk (briq, University of Bonn and IZA)
Roland Bénabou (Princeton University and IZA)
Jean Tirole (Toulouse School of Economics)

Program

Thursday, March 23

8:30 – 9:00 Registration

9:00 – 9:30 Introduction
Armin Falk (briq, University of Bonn and IZA)

Session A: Motivated Reasoning

9:30 – 10:15 Christine L. Exley (Harvard Business School), Judd B. Kessler (University of Pennsylvania)
“Why Information Fails to Encourage Costly Behavior”

10:15 – 11:00 George Loewenstein (Carnegie Mellon University), Alex Imas (Carnegie Mellon University), Carey Morewedge (Boston University)
“Psychological Money Laundering”

11:00 – 11:15 Coffee Break

11:15 – 12:00 Karine Nyborg (University of Oslo and IZA), Jo Thori Lind (University of Oslo), Anna Pauls (University of Oslo)
“Save the Planet or Close Your Eyes? Testing Strategic Ignorance in a Charity Context”

12:00 – 12:45 Sandro Ambuehl (University of Toronto), Axel Ockenfels (University of Cologne)
“An Offer You Can’t Refuse? Incentives Change What We Believe”

12:45 – 14:00 Lunch
Session B: Image Concerns

14:00 – 14:45  Jean Tirole (Toulouse School of Economics)  
"Narratives, Imperatives and Moral Reasoning"

14:45 – 15:30  Johannes Abeler (University of Oxford and IZA), Daniele Nosenzo (University of Nottingham), Collin Raymond (Amherst College)  
"Preferences for Truth-Telling"

15:30 – 15:45  Coffee Break

15:45 – 16:30  Paul Seabright (Toulouse School of Economics)  
"Religion and Respect for Norms: Evidence from Haiti"

16:30 – 17:15  Monica Capra (Claremont Graduate University), Gregory Berns (Emory University), Emily Bell (Emory University), Michael Prietula (Emory University), Brittany Anderson (Emory University), Jeremy Ginges (University of Michigan at Ann Arbor), Scott Atran (University of Michigan at Ann Arbor)  
"The Price of Your Soul: Neural Evidence for the Non-utilitarian Representation of Sacred Values"

17:15 – 18:00  Uri Gneezy (University of California, San Diego), Agne Kajackaite (University of California, San Diego), Joel Sobel (University of California, San Diego)  
“Lying Aversion and the Size of the Lie”

18:30  Dinner at “Hotel Königshof”, Adenauerallee 9

Friday, March 24

Session C: Institutions and Morality

9:00 – 9:45  James Konow (Loyola Marymount University), Olof Johansson–Stenman (University of Gothenburg), Peter Martinsson (University of Gothenburg), Haileselassie Medhin (University of Gothenburg)  
"The Just World Hypothesis: Theory and a Natural Field Experiment"

9:45 – 10:30  Alvaro Sandroni (Northwestern University), Leo Katz (University of Pennsylvania)  
"The Inevitability and Ubiquity of Cycling in all Feasible Legal Regimes: A Formal Proof"

10:30 – 11:15  Jörgen Weibull (Stockholm School of Economics), Ingela Alger (Toulouse School of Economics)  
"Morality: Evolutionary Foundations and Policy Implications"
11:15 – 11:30 Coffee Break

11:30 – 12:15 Nicola Lacetera (University of Toronto), Julio J. Elias (Universidad del CEMA), Mario Marcis (Johns Hopkins University)
"Efficiency–Morality Trade-offs in Repugnant Transactions: A Choice Experiment"

12:15 – 13:00 Daniel Chen (Toulouse School of Economics)
"The Impact of Economics on Moral Decision Making and Legal Thought"

13:00 – 13:45 Lunch

Session D: Moral Tradeoffs in the Lab and the Field

13:45 – 14:30 Roberto Weber (University of Zurich), Björn Bartling (University of Zurich), Vanessa Valero (University of Zurich), Lan Yao (Shanghai University of Finance and Economics)
"Market Social Responsibility and Public Discourse with and without the Veil of Ignorance"

14:30 – 15:15 Molly Crocket (University of Oxford), Zeb Kurth–Nelson (University College London), Jenifer Z. Siegel (University College London), Peter Dayan (University College London), Raymond J. Dolan (University College London)
"Harm to Others Outweighs Harm to Self in Moral Decision Making"

15:15 – 15:30 Coffee Break

15:30 – 16:15 Armin Falk (briq, University of Bonn and IZA), Thomas Graeber (Bonn Graduate School of Economics)
"Moral Reasoning and Happiness"

16:15 – 17:00 Leonardo Burzstyn (University of Chicago), Stefano Fiorin (University of California, Los Angeles), Daniel Gottlieb (Washington University, St. Louis), Martin Kanz (World Bank)
"Moral Incentives in Credit Card Debt Repayment: Evidence from a Field Experiment"

17:00 – 17:15 Farewell
Armin Falk (briq, University of Bonn and IZA)
Roland Bénabou (Princeton University and IZA)
Jean Tirole (Toulouse School of Economics)

3/21/2017